



Celebrating Our 15 Year Anniversary



Wow! It's hard to believe that this September marks the 15-year anniversary of Excel Sales Consulting, and we are proud to say that we're continuing to grow strong. It has been an incredible journey over these past 15 years; meeting and training thousands of people globally in various industries. The most exciting part of the last 15 years has been developing strong relationships and learning about their industry and given the opportunity to customize training solutions to fit their company's and team member's needs. I am grateful for the partnerships that have formed and I'm also appreciative of my family for the support to allow me to turn my passion into a successful business and career. It has been rewarding to see the positive results that I have had on people by helping them not only with their business goals but their personal goals as well.

I understand that owning your own business can bring its share of challenges and ups and downs. I can

sincerely say that I practice what I teach by remaining positive, optimistic, and resilient when faced with adversity, setbacks, and challenges. It is important to set specific short and long term goals and to have the personal belief, passion, and conviction to achieve those set goals. Awareness to continue to remain humble, appreciation for what you have, and a thirst to evolve and grow as a person as well as a company owner has been the forefront of my success.

As time moves forward and we become a more technology-based society – companies must adapt. A few years ago we understood the importance of embracing this change, so we pursued the opportunity to develop online training programs. Welcome, Excel Sales Consulting Customized Online Training! We have been receiving fantastic feedback saying that it has been great to give all of the participants the same consistent message that produces quick and long lasting positive results for the participants and their company. This feedback shows that the video based training is real-world, easy to use, entertaining, educational and informative.

As we move forward, our business philosophy will remain consistent to work hard for our customers and continue to have the passion for supporting them for achieving their training goals. We will continue to strive to build the absolute best live and online Sales, Customer Service and Leadership Training for our existing partners and for those yet to come.

From Excel Sales Consulting to you – here's to your continued success, drive, and positivity in your business!

Sincerely,
Norman Rose

Visit our website!

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Norm Rose

President of Excel Sales Consulting

Contact us now for more information on how you can have customized sales training courses for your staff

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