



EXCEL
SALES CONSULTING
a POSITIVE ATTITUDE IS EVERYTHING

Positive Teamwork And Positive Attitudes Are An Important Connection To Your Sales!



Your commitment to great customer service and your contribution to having a positive attitude and demonstrating positive teamwork will increase your sales, develop your business and build long lasting co-worker and customer relationships.

12 Positive Attitude and Teamwork Tips

1. Assess your performance and continually learn how you can improve.
2. Remember, we have a choice about how we respond to negativity. Communicate with co-workers and managers. Plan appropriate times for

communicating and avoid grey areas. Demonstrate your trust, be consistent and stay upbeat!

3. Think in terms of how are are treating others instead of how they are treating us. Be proactive: help others, share successes, and ideas. Communicate: be open-minded and avoid negativity toward others.
4. It is not what happens to us but how we react to it.
5. Plan time for you. Take care of your health and invest time in yourself.
6. Have a daily commitment to be positive, visualize positive results.
7. Be aware of your personal and professional achievements.
8. Have personal and professional goals that are focused set.
9. Have an optimistic attitude and practice positive self-talk
10. Avoid criticisms and placing black towards others. If you make a mistake or fall short on promises, come clean and admit your mistake.
11. Adapt to change and embrace it. Continue to reset your attitude to embrace change. Stretch yourself to try new things and continue to grow and learn.
12. Avoid prejudging others. Give people a chance and really get to know them instead of making assumptions about them.

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Contact us now for more information on how you can have customized sales training courses for your staff

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